# STRATEGIC PLAN 2024-2027 DELIBERATE EXPANSION

Three years ago, TIP focused a strategic plan around strengthening the organization and launching a carpentry program. In the three-year time frame, TIP exceeded the goals. The latest strategic plan is about looking outward. Its purpose is to offer even greater support to more students with barriers to employment and expand TIP's reach.

In 2023, TIP again worked with JCA Consulting, LLC for six months to prepare, create, and implement this three-year plan. Interviews with stakeholders (employers, community partners, funders) and focus groups (students, alumni, staff, board) informed the goals and strategies.





TRADE INSTITUTE

The 2024-2027 Strategic Plan aims to expand TIP's reach through multiple dimensions while staying aligned with TIP's vision and mission. The plan's five goals offer new initiatives and bold ideas to connect more men and women to living-wage careers. Each goal has a series of strategies, each with action steps. The action steps are tied to a timeline and assigned to relevant staff member(s) for accountability.

**OUR MISSION** is to empower men and women with significant barriers to employment through skill building and career opportunities. **Trade Institute of Pittsburgh** 7800 Susquehanna Street Pittsburgh, PA 15208 412 243 2970 • tipgh.org

# **STRATEGIC PLAN GOALS**



Determine the demand for workforce development

Assess the capacity required to serve more students

Target additional populations with significant barriers

Establish a plan to increase students by 25% annually

Define, develop, and launch a mentoring program

Develop a workforce transportation model

programs within Southwestern Pennsylvania

Develop a transitional jobs model

Refine the retention model

#### GOAL 1

# **Touch More Lives**

Increase the number of students TIP enrolls and graduates by 25% annually in the masonry and carpentry programs to reach more men and women with barriers to employment

#### 2 GOAL 2 Addr

# Address Barriers That Persist After Graduation

Ensure all graduates are prepared for a successful and sustainable career using our support team (case managers, therapist, driving instructor, life coach, and job developer)

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### GOAL 3 EXPAND THE RANGE OF CAREER PATHS FOR TIP STUDENTS

Increase the career options for TIP students postgraduation while providing a workforce pipeline to a variety of industries

#### STRATEGY 1 Design a

**STRATEGY 1** 

**STRATEGY 2** 

**STRATEGY 3** 

**STRATEGY 4** 

**STRATEGY 1** 

**STRATEGY 2** 

**STRATEGY 3** 

**STRATEGY 4** 

Design a Hybrid Training Model for collaborative training **STRATEGY 2** Create a rubric to determine if additional career training opportunities should be offered at TIP

## GOAL 4 MAKE TIP'S CORE COMPETENCIES AVAILABLE TO PARTNER ORGANIZATIONS

Help eliminate barriers to employment for a larger population beyond TIP students by supporting partner organizations in the community

### GOAL 5

# EXPLORE OPTIMAL WAYS TO REPLICATE TIP'S SUCCESS

Discover the potential for expanding the TIP model to different locations - near and far. TIP is making a difference, and our model is needed in other cities and locations

#### **STRATEGY 1**

Identify TIP's core competencies **STRATEGY 2** Create a business plan for sharing TIP's core competencies

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For more information about our strategic plan goals or process, please contact us at 412 243 2970 or info@tipgh.org.